Sentinel Capital Partners
San Antonio, TX
Provider of managed print services
Managed print services providers
UBEO
Richmond, VA
Provider of engineering design solutions
Engineering design solutions providers
TriMech
Atlanta, GA
Provider of additive manufacturing solutions
Additive manufacturing solutions providers
IES Imaging Solutions
Philadelphia, PA
Provider of imaging and data analysis solutions
Imaging and data analysis solutions providers
ubec
Olive Branch, MS
Provider of medical imaging software
Medical imaging software providers

Company Description
Pizza Hut franchisees operating in the Western United States

Add-on Criteria
YUM! Brands franchisees across North America

WHO WE ARE
Established Record of Responsible Stewardship

Investment Amount
Up to $300M Equity

Investment Structure
Control / Non-Control

Company Size
Up to $80M EBITDA

Business Model
Asset-Light

Private Equity for Midmarket Companies

WHY SENTINEL?
Friendly partnership equity
Specialized industry knowledge and expertise
Transaction flexibility
Speed and certainty in executing transactions
Network of valuable resources
Forge creative solutions to complex situations
Do what we say

SECTOR FOCUS
Target Niche Market Leaders

INDUSTRIALS
Manufacturing, Industrial Services, T&L, Chemicals, Paper, Packaging, Building Products

Business Services
Environmental Services, Facility Services, Tech-Enabled Services, Professional Services, Other Niche Services

CONSUMER
Consumer Products, Consumer Services, Restaurants, Franchising, Specialty Retail

HEALTHCARE
Physician Practice Management, Revenue Cycle Management, Healthcare Products, Healthcare Services

INVESTMENT CRITERIA
Key Parameters

Established Record of Responsible Stewardship

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Business Model
Asset-Light

SENTINEL TEAM
Garrett Schires
Partner
Business Development
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Tyler Lowenstein
Vice President
Business Development
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Carter Thompson
Associate
Business Development
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SENTINEL HAS COMPLETED OVER 350 ADD-ON ACQUISITIONS SINCE INCEPTION

CRITERIA
Company
Americo West
La Jolla, CA

Apex Companies
Ashville, NC

Bandon Holdings
Sarasota, FL

Bridgepoint Eye Partners
Phoenix, AZ

ECM Industries
Hartville, OH

Holley
Ofcourse, NY

L2 Brands
Reno, NV

MCA
Sparks, NV

New Era Technology
West Chester, PA

New You Bariatric Group
Pittsford, NY

Recreational Group
Ottawa, ON

Refreight
Fairfield, CT

Revenue
Mountain View, CA

RigEye
Houston, TX

SPL
Norwood, MA

Total Military Management
Jacksonville, FL

TruSensys
Kansas City, MO

TruMech
Phoenix, AZ

TSI Imaging Solutions
Philadelphia, PA

UBC
San Antonio, TX

Description
Environmental engineering firm focused on water resources and industrial hygiene
Provider of contract compliance auditing and cost recovery services
Provider of managed services and systems integration capabilities for a wide range of IT solutions
Provider of managed services to bariatric surgery practices
Provider of management and distribution of premium synthetic turf products
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ADD-ON ACQUISITIONS

SENTINEL HAS COMPLETED OVER 350 ADD-ON ACQUISITIONS SINCE INCEPTION

CRITERIA

- Up to $300M Equity
- Providers of sign, label, and tag companies, as well as add-on criteria
- Control / Non-Control
- Up to $80M EBITDA
- Testing, inspection and certification businesses

SENTINEL TEAM

- Garrett Schires
  Partner
  Business Development
  schires@sentinelpartners.com

- Carter Thompson
  Associate
  Business Development
  thompson@sentinelpartners.com

SENTINEL HAS COMPLETED OVER 350 ADD-ON ACQUISITIONS SINCE INCEPTION

PRIVATE EQUITY FOR MIDMARKET COMPANIES

WHO WE ARE

- Essentials
- SECTOR FOCUS
- INVESTMENT CRITERIA
- WHY SENTINEL?

INVESTMENT CRITERIA

- Key Parameters
- Investment Amount: Up to $300M Equity
- Investment Structure: Control / Non-Control
- Company Size: Up to $80M EBITDA
- Business Model: Asset-Light

WHO WE ARE

- Essentials
- Founded in 1995
- Headquartered in New York City
- 35+ investment professionals with 300+ years experience
- Closed 80+ platform investments and 300+ add-ons
- $11.2B of capital raised since inception
- $5.6B currently available for investment

WHY SENTINEL?

- Established Record of Responsible Stewardship
- Friendly partnership equity
- Specialized industry knowledge and expertise
- Transaction flexibility
- Speed and certainty in executing transactions
- Network of valuable resources
- Forge creative solutions to complex situations
- Do what we say

SECTOR FOCUS

- Target Niche Market Leaders
- Healthcare
- Manufacturing, Industrial Services, T&L, Chemicals, Paper, Packaging, Building Products
- Business Services
- Environmental Services, Facility Services, Tech-Enabled Services, Professional Services, Other Niche Services
- Consumer
- Consumer Products, Consumer Services, Restaurants, Franchising, Specialty Retail
- Healthcare
- Physician Practice Management, Revenue Cycle Management, Healthcare Products, Healthcare Services

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