Sentinel CAPITAL PARTNERS

Private equity and flexible capital solutions for midmarket businesses

WHO WE ARE

We partner with talented management teams who aim to take their businesses to the next level.

Year founded	Capital raised	Team members	Avg. Partner Tenure (Yrs.)	Funds	Companies / Exits	Add-ons
1995	$11.2B	95+	20+	10	92/71	500+

SECTOR FOCUS

Business Services
- Environmental Services
- Facility Services
- Niche Services
- Professional Services
- Tech-Enabled Services

Consumer
- Franchising
- Products
- Restaurants
- Services
- Specialty Retail

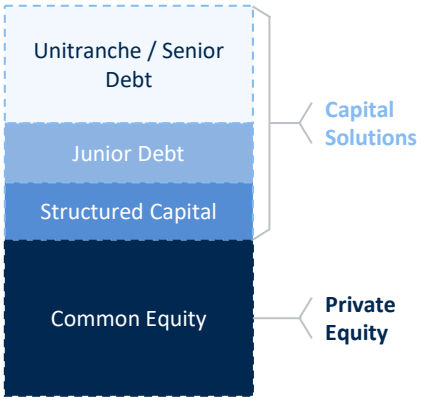
Healthcare Services
- Home Health/Hospice
- Physician Practice Management
- Products
- Provider Services
- Revenue Cycle Management
- Support Services

Industrials
- Building Products
- Chemicals
- Distribution
- Manufacturing
- Paper/Packaging
- Services
- Transportation & Logistics

FLEXIBLE MANDATE

	Private Equity	Capital Solutions
Latest Fund Size	$4.4B	$835M
Company EBITDA	$15–125M	$15–300M
Margin Profile	Strong	Strong
Free Cash Flow	High	High
Ownership	Majority	Minority
Check Size	$100–500M	<$75M

Illustrative Capital Structure



WHY SENTINEL?

We offer our management partners a range of value-added resources to support their needs and accelerate growth.

- Technology & AI Transformation
- Operating Partners
- Operational Accounting
- Human Capital
- Purchasing Efficiencies

BUSINESS DEVELOPMENT TEAM

Garrett Schires
Partner
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Tyler Lowenstein
Principal
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Carter Thompson
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Pride in the company we keep

Our time-tested investment approach puts relationships first. As a midsize firm with a long-tenured team, we're agile, aligned, in sync, and unbureaucratic. More than 50 current and former executive partners have invested in our latest fund, an endorsement we value deeply.

Add-on criteria

Sentinel has completed over 500 add-on acquisitions since inception

COMPANY	DESCRIPTION	ADD-ON CRITERIA
Bridgeview Eye Partners *Wabash, IN*	Provider of management services to one of the largest integrated eye care networks in the Midwest	Eye care practices in select markets
CLS Management Services *Sugar Land, TX*	Provides land management services for infrastructure assets and utility customers	Firms providing land management/geospatial, environmental, or related infrastructure services
DecoPac *Anoka, MN*	Supplier of cake decorations to bakeries and professional decorators	Suppliers of baking decorations and other celebration products/accessories
High Bar Brands *Owatonna, MN*	Manufacturer and distributor of solution-based aftermarket products for heavy-duty trucks and trailers	Providers of aftermarket products for trucks and trailers
Holley *Bowling Green, KY*	Designer and manufacturer of branded performance products for automotive enthusiasts	Providers of automotive aftermarket performance brands
L2 Brands *Hanover, PA*	Designer, manufacturer, and marketer of high quality, custom-logo apparel, headwear, and home décor	Providers of branded custom-logo products
Market Performance Group *Holmdel, NJ*	Provider of omnichannel strategy and consulting services to CPG companies	Firms providing sales, strategy, and consulting services to consumer brands
MCA *Spartanburg, SC*	Voice, data, and security solutions and services for commercial and public safety customers	Providers of voice, data, security solutions, and access control solutions and services
Online Labels Group *Sanford, FL*	Manufacturer and distributor of customizable label and packaging products	Manufacturers of labels, shrink sleeves, and flexible packaging solutions
Recreational Group *Dalton, GA*	Manufacturer and distributor of premium synthetic turf products	Providers of synthetic turf and recreational surfacing
RefrigiWear *Dahlonega, GA*	Provider of workwear and accessories for cold storage, food/grocery, and outdoor workers	Providers of branded workwear and safety products
Revenew *Houston, TX*	Provider of contract compliance auditing and cost recovery services	Cost recovery and contract compliance audit firms
SmartSign *Brooklyn, NY*	E-commerce provider of customizable signs, labels, and tags	Manufacturers of signs, labels, tags, and other safety/compliance products
Spectrum Safety Solutions *Stamford, CT*	Provider of industrial fire detection and suppression products	Industrial fire safety businesses
SPL *Houston, TX*	Provider of testing, inspection, and certification services for energy and environmental end markets	Environmental testing, inspection, and certification businesses
TriMech *Richmond, VA*	Provider of 3D/CAD engineering design software solutions	Providers of engineering design software and hardware solutions
UBEO *San Antonio, TX*	Provider of managed print services	Managed print services providers

MAJORITY MINORITY PRIOR

INDUSTRIALS

spectrum SAFETY SOLUTIONS
Provider of fire detection and suppression products
July 2024

OnlineLabels GROUP
Provider of customizable label and packaging products
December 2023

HIGH BAR BRANDS
Provider of branded aftermarket products for heavy-duty trucks and trailers
December 2023

EMPIRE AUTO PARTS
Distributor of aftermarket collision parts
November 2021

RefrigiWear
Provider of specialty workwear and accessories for cold environments
November 2021

RG THE RECREATIONAL GROUP
Provider of synthetic turf and surfacing solutions
October 2021

NSI
Manufacturer and supplier of branded products for the electrical and HVAC markets
Exited 2026

ECM INDUSTRIES
Provider of electrical products
Exited 2023

NEKOOSA
Manufacturer of specialty paper and film products
Exited 2022

ADG AIRBOSS DEFENSE GROUP
Distributor and manufacturer of survivability products
Exited 2021

colson
Industrial casters and wheels
Exited 2021

SONNY'S The CarWash Factory
Conveyorized car wash systems
Exited 2020

LUMINAIRES
Specification-grade lighting fixtures
Exited 2019

ROTOMETRICS
Precision rotary cutting tools
Exited 2018

PLAYCORE Building communities through play
Play, park, and recreation products
Exited 2017

VINTAGE PARTS
Slow moving OEM replacement parts distributor
Exited 2015

POWER PRODUCTS
Diverse electrical products platform
Exited 2016

IEP TECHNOLOGIES INDUSTRIAL EXPLOSION PROTECTION
Industrial explosion protection products
Exited 2015

Chase Doors
Made-to-order specialty door systems
Exited 2014

ECII
Regulators and valves for liquefied gases
Exited 2013

BOYD CORPORATION
Sealing systems for RVs and trucks
Exited 2012

BUSINESS SERVICES

CLS
Provider of land management services
March 2024

mpg MARKET PERFORMANCE GROUP
Provider of omnichannel strategy and consulting services to CPG companies
January 2024

SmartSign
E-commerce provider of signs, labels, and tags
September 2022

SPL
Provider of testing, inspection, and certification services
April 2022

TRIMECH
Provider of engineering design solutions
March 2022

MCA
Provider of voice, data, and security solutions and services
March 2019

ubeo
Provider of document management services
April 2018

revenew
Cost containment and cost recovery services
July 2016

TMM
Relocation services for the U.S. military
April 2015

Minority Investment
APEX apexcos.com
Environmental engineering and consulting
November 2018

Minority Investment
CORPORATE VISIONS
Marketing and sales enablement services
May 2015

new era. TECHNOLOGY
Provider of IT solutions
Exited 2025

TranSystems EXPERIENCE | Transportation
Transportation engineering and consulting
Exited 2024

The CIN group
Information services for bankruptcy law firms
Exited 2019

PPS Precision Pipeline Solutions
Infrastructure maintenance services for utilities
Exited 2014

inscape publishing
Technology-enabled corporate training solutions
Exited 2012

Trinity Consultants
Air quality compliance services
Exited 2011

Note: Represents a subset of investments. A full record of all of Sentinel's portfolio companies is available upon request.

MAJORITY MINORITY PRIOR

CONSUMER

DECOPAC
Supplier of cake decorations to bakeries and professional decorators
July 2026

L2 BRANDS (LEAGUE | LEGACY)
Provider of custom-logo apparel, headwear, and home décor
November 2022

ANYTIME FITNESS
National franchisee of Anytime Fitness
July 2022

Holley
Branded performance products for automotive enthusiasts
October 2018
September 2015

AMERICAN WEST RESTAURANT GROUP
Pizza Hut franchisee operating in the Western United States
Exited 2025

Newk's EATERY
Fast casual restaurant franchisor
Exited 2023

CAPTAIN D's SEAFOOD KITCHEN
Franchisor and operator of seafood restaurants
Exited 2022

FAZOLI'S
Leading Italian fast casual franchise
Exited 2021

PET SUPPLIES PLUS Minus the hassle.
Franchisor of specialty pet retail stores
Exited 2021

GSM OUTDOORS THINK OUTSIDE
Branded accessories for hunting and sport shooting
Exited 2020

TGI FRIDAYS
Global franchisor of casual restaurants
Exited 2019

HUDDLE HOUSE
Full-service family restaurant franchisor
Exited 2018

Checkers CRAZY GOOD FOOD
Franchisor and operator of quick-service hamburgers
Exited 2017

Spinrite
Branded craft yarn for knitting enthusiasts
Exited 2015

StrategicPartners
Uniforms for medical professionals
Exited 2010

Pizza Hut
Pizza Hut franchisee in southern California
Exited 2012

TONY ROMA'S FAMOUS FOR RIBS
Franchisor of casual dining restaurants
Exited 2006

Church's Chicken Falcon Holdings
Church's Chicken franchisee in Midwest
Exited 2005

Cottman TRANSMISSION
Transmission repair services franchisor
Exited 2004

TACO BELL
Taco Bell franchisee in Minnesota
Exited 2000

HEALTHCARE SERVICES

Sentinel Capital Solutions

Comfort Keepers
Global homecare services provider
November 2023

CATALYST MEDTECH
Provider of nuclear medicine and molecular imaging solutions
December 2021

BRIDGEVIEW
Provider of management services to eye care practices in the Midwest
August 2021

Minority Investment

123DENTIST
General and specialty dental services in Canada
December 2022

NEW YOU BARIATRIC GROUP
Provider of management services to bariatric surgery practices
Exited 2025

Sentinel Capital Solutions

VITAL CARE Home Infusion Services
Leading home infusion franchisor
Exited 2024

Altima DENTAL
General and specialty dental services in Canada
Exited 2022

MB2DENTAL
General and specialty dental services
Exited 2021

WellSpring PHARMACEUTICAL
Specialty pharmaceutical manufacturer
Exited 2018

NATIONAL Spine & Pain CENTERS
Interventional pain management services
Exited 2017

NEDM NORTH EAST DENTAL MANAGEMENT
General and specialty dental services
Exited 2016

HOSPICE advantage
Certified hospice provider
Exited 2015

NORTH AMERICAN RESCUE
Tactical life-saving equipment for the U.S. military
Exited 2015

Massage Envy
Therapeutic massage clinics franchisor
Exited 2012

Interim HEALTHCARE
Home healthcare services franchisor
Exited 2012

ReachOut HEALTHCAREAMERICA
Mobile dental services for underserved children
Exited 2010

Metro Dentalcare
General and specialty dental services in Minnesota
Exited 2007

Castle Dental
General and specialty dental services
Exited 2004

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